

2011 DECORATION PRICING FOR CATALOG ITEMS

EMBROIDERY (P)



EMBROIDERY RUN-CHARGE (PER UNIT) Pricing includes garment folding & polybagging.

	1	2-3	4-5	6-11	12-95	96-149	150-299	300-599
Logos up to 5,000 stitches	\$20.00	\$15.00	\$11.00	\$5.50	\$4.90	\$4.50	\$4.10	\$3.90
Additional stitches	\$0.60 per 1,000 stitches							

FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

STANDARD SERVICE: 3 business days after all approvals.

ZOOM NEXT-DAY SERVICE: For next-day service on approved logos, add 25% to embroidery charges. Orders must be received by 2:00 EST. Zoom service is subject to availability.

ZOOM SAME-DAY SERVICE: For same-day service on approved logos, add 50% to embroidery charges. Orders must be received by 2:00 EST. Zoom service is subject to availability.

EMBROIDERY MINIMUMS: 1 piece per logo. Minimum 24 pieces for caps and T-shirts. Add \$30.00 for orders less than 24 pieces. Orders less than 3 pieces per logo/thread colorway add \$3.00 per unit.

EMBROIDERY PRICING: Includes one logo up to 5,000 stitches & 9 colors. For logos 10-15 colors, add \$30.00 per logo. Logos with excessive trims may be subject to additional charges. Garment folding and polybagging is FREE.

METALLIC THREAD: Additional charges apply, minimum \$1.00 per unit.

SPECIAL ORDER THREADS: Vantage stocks Madeira® rayon and poly threads. Orders requiring non-stocked thread, not supplied by customer, are subject to a \$200.00 charge per color.

MONOGRAMMING: 1 line - \$8.00, 2 lines - \$11.00 (max. 16 characters per line). For monogram only orders less than 6 pieces, refer to embroidery price grid.

SIMPLE APPLIQUÉ: Add \$2.00 to stitch-related embroidery charge per garment for one-color, simple shape, single-piece felt, twill or rib-knit appliqué (max. size 4" x 4"). See laser appliqué pricing for all other designs.

CUSTOMER SUPPLIED EMBROIDERY FILES: Vantage will use your embroidery files as submitted with no set-up charge. We are not responsible for quality of logos not digitized by Vantage. A swatch is recommended for first time use on any fabric. See swatch services for applicable prices. One electronic logo image is provided FREE. Logos requiring revisions will incur additional charges of \$100.00 per hour with a minimum charge of \$50.00.

DIGITIZING SERVICES (V):

• **3-DAY STANDARD DIGITIZING** - \$15.00 per thousand stitches. Minimum \$62.50. One electronic logo image is provided FREE.

• **NEXT-DAY PRIORITY DIGITIZING** - \$30.00 per thousand stitches. Minimum \$125.00. Orders must be received by 12:00 EST and are subject to availability. One electronic logo image is provided FREE.

• **SAME-DAY DIGITIZING** - \$45.00 per thousand stitches. Minimum \$187.50. Orders must be received by 12:00 EST and are subject to availability. One electronic logo image is provided FREE.

DIGITIZING INCENTIVE: For orders over 150 pieces and co-op/catalog programs with regular repeat usage, digitizing is FREE for the first 5,000 stitches at standard service. All other charges apply. Maximum order discount is \$75.00. Program validation required.

EDITS & TYPESETTING: \$15.00 per thousand stitches, \$31.25 minimum. Stock fonts are available for typesetting, go to vantageapparel.com/stockfonts for a list of fonts. One electronic logo image is provided FREE. Please specify all instructions clearly. Standard service is 2 business days. Great for dealer imprints!

SWATCH SERVICES: Swatch proofs are available for \$18.75 for the first proof and \$6.25 for each additional swatch proof per logo. Logos above 15,000 stitches subject to additional charges. Allow 1 business day for swatches.

DUPLICATE FILES: Duplicate files are FREE when sent via e-mail, if original logo is paid in full. Logo on disc, \$25.00 plus freight.

SEQUIN EMBROIDERY (P)



SEQUIN RUN-CHARGE (PER UNIT) Pricing includes garment folding & polybagging.

	12-47	48-95	96-149	150-299	300-599
Up to 5,000 stitches	\$9.40	\$8.20	\$6.80	\$6.40	\$6.20
Additional stitches	\$0.60 per 1,000 stitches				

Logos using more than 5,000 sequins are subject to additional charges. Logos are limited to 1 sequin color per design. Additional colors may be achieved with standard threads.

FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 4 days standard. \$93.75(V) for logo set-up includes digitizing up to 5,000 stitches (\$15.00(V) per thousand stitches above 5K). A swatch is provided FREE. Add cost of blank garment if actual spec sample is required.

MINIMUM: 12 pieces. Add \$100.00(P) per placement for orders less than 12 pieces.

STANDARD LEAD TIME: 5 days after all approvals.

STOCK SEQUIN COLORS: Silver Metallic, Silver Holographic, Gold Metallic, Gold Holographic, Red Holographic, Royal Holographic, Black, Iridescent Pearlized, Semi-Clear Transparent.

Vector Line Art is preferred in .EPS, .AI or .PDF formats. (type must be converted to outlines to avoid font substitutions) High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size) We currently use Illustrator and Photoshop. All text should be converted to outlines to avoid font substitutions. *If art of these types are not available, Vantage can redraw as needed at an additional cost of \$62.50(V) per hour; \$31.25(V) minimum. Additional time may apply.

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LASER APPLIQUÉ (P)



APPLIQUÉ RUN-CHARGE (PER UNIT) Pricing includes garment folding & polybagging.

	24-47	48-95	96-149	150-299	300-599
1st Appliqué Layer	\$11.40	\$10.20	\$8.80	\$8.40	\$8.20
Additional Layers	\$4.00 per layer	\$3.00 per layer	\$2.00 per layer	\$2.00 per layer	\$2.00 per layer

All appliqué run charges include up to 5,000 stitches. For logos above 5,000 stitches, add \$.60 per 1,000 stitches.

For patches or left-chest sized appliqués (approx. 4" X 4") deduct \$1.50 from run charge for the first layer and deduct \$.50 from additional layers.

For split front logos, add \$2.00 per garment.

FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 4 days standard. \$156.25(V) for logo set-up and \$93.75(V) for lettering namedrop set-up includes digitizing up to 5,000 stitches (\$15.00(V) per thousand stitches above 5K). A swatch is provided FREE. Add cost of blank garment if actual spec sample is required.

MINIMUM: 24 pieces. Add \$200.00(P) per placement for orders less than 24 pieces.

STANDARD LEAD TIME: 5 days after all approvals.

STOCK APPLIQUÉ: Choose from any Vantage stock twill, rib knit or felt appliqué colors. See catalog page 149 for colors.

LASER APPLIQUÉ/LASER ETCH COMBO: Add \$3.00 to appliqué run charges for laser etching.

REVERSE APPLIQUÉ (P)



REVERSE APPLIQUÉ RUN-CHARGE (PER UNIT) Pricing includes garment folding & polybagging.

	24-47	48-95	96-149	150-299	300-599
Reverse Appliqué Layer	\$15.40	\$13.20	\$10.80	\$10.40	\$10.20
Additional Top Appliqué Layers	\$4.00 per layer	\$3.00 per layer	\$2.00 per layer	\$2.00 per layer	\$2.00 per layer

All appliqué run charges include up to 5,000 stitches. For logos above 5,000 stitches, add \$.60 per 1,000 stitches.

For left-chest sized reverse appliqués (approx. 4" X 4"), deduct \$1.50 from reverse appliqué layer.

For split front logos, add \$2.00 per garment.

FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 4 days standard. \$156.25(V) for logo set-up and \$93.75(V) for lettering namedrop set up includes digitizing up to 5,000 stitches (\$15.00(V) per thousand stitches above 5K). A swatch is provided FREE. Add cost of blank garment if actual spec sample is required.

MINIMUM: 24 pieces. Add \$200.00(P) per placement for orders less than 24 pieces.

STANDARD LEAD TIME: 5 days after all approvals.

STOCK APPLIQUÉ: Choose from any Vantage stock twill, rib knit or felt appliqué colors. See catalog page 149 for colors.

LASER ETCHING (P)



ETCH RUN CHARGE (PER UNIT) Pricing includes garment folding & polybagging.

	12-47	48-95	96-299	300-599
Standard Etched Design (up to 36 square inches)	\$7.00	\$6.00	\$5.00	\$4.50

For best results we recommend this service for our medium shade garments. Not all fabrics can be laser etched.

FOR ORDERS OF 600+ PIECES OR LOGOS OVER 36 SQ. INCHES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 4 days standard. \$31.25(V) for standard etch logo setup. A swatch is provided FREE. Add cost of blank garment if actual spec sample is required.

MINIMUM: 12 pieces. Add \$50.00(P) per placement for orders less than 12 pieces.

STANDARD LEAD TIME: 5 days after all approvals.

LASER ETCH/EMBROIDERY COMBO: For logo set-up, add standard embroidery digitizing charges to the \$31.25(V) laser etch set-up. Run charge is based on standard embroidery pricing plus \$3.00 for laser etching per unit.

WATER-BASED DIGITAL PRINTING (P)

DIGITAL PRINT RUN CHARGE (PER UNIT)



	12-47	48-95	96-299
Small Print (up to 25 square inches)	\$5.50	\$4.00	\$3.00
Large Print (max size 14"x15")	\$7.00	\$5.50	\$4.50
Oversize Print (max size 15"x 23")	\$9.00	\$7.50	\$6.50



Digital printing is recommended for white or light colored smooth fabrics with a cotton rich fiber content. Due to size, design complexity or overall coverage, certain logos may be subject to additional charges. Product is bulk packed in printer's fold. Individual folding and polybagging is available for \$.60 each.

FOR ORDERS OF 300+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 2 days standard. Pre-press cost of \$31.25(V) per imprint location and includes 1 white tee sample. Additional samples are \$12.50(V) per imprint plus the cost of blank goods.

MINIMUM: 12 pieces. Add \$50.00(P) per placement for orders less than 12 pieces.

STANDARD LEAD TIME: Timing for sample is 2 days after receipt of art & purchase order. Timing for production is 3 days after all approvals.

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SCREEN PRINTING (P)



SCREEN PRINT RUN-CHARGE (PER UNIT)

QUANTITY	1 COLOR	2 COLOR	3 COLOR	4 COLOR	5 COLOR	6 COLOR	7 COLOR	PER COLOR
24 - 47	\$3.50	\$4.40	\$5.30	\$6.20	N/A	N/A	N/A	N/A
48 - 95	\$2.10	\$2.80	\$3.50	\$4.20	\$4.90	N/A	N/A	N/A
96 - 149	\$1.60	\$2.10	\$2.60	\$3.10	\$3.60	\$4.10	N/A	N/A
150 - 299	\$1.40	\$1.70	\$2.00	\$2.30	\$2.60	\$2.90	\$3.20	\$0.30
300 - 599	\$1.10	\$1.36	\$1.62	\$1.88	\$2.14	\$2.40	\$2.66	\$0.26
600 - 1,199	\$0.90	\$1.06	\$1.22	\$1.38	\$1.54	\$1.70	\$1.86	\$0.16
1,200 - 2,399	\$0.80	\$0.92	\$1.04	\$1.16	\$1.28	\$1.40	\$1.52	\$0.12
2,400 - 4,799	\$0.70	\$0.80	\$0.90	\$1.00	\$1.10	\$1.20	\$1.30	\$0.10
4,800 - 9,599	\$0.66	\$0.74	\$0.82	\$0.90	\$0.98	\$1.06	\$1.14	\$0.08
9,600+	Contact Customer Service for pricing and turn-around time.							

Most colored garments require an underlay which is charged as one additional color. Pricing is for one print per location; for standard placements on t-shirts and fleece. Add \$.50 per garment for placements on or above pockets, sleeves and bags; add \$1.00 for blankets; add \$2.00 for jackets. Product is bulk packed in printer's fold. Individual folding and polybagging is available for \$.60 each.

SCREEN PRINTING ORDER CHARGES (P)

Separation, Film & Screen	\$40.00 per color for standard logos. \$80.00 per color for complex logos. \$480.00 for 4-color process (available on white garments only). \$640.00 for simulated process - up to 8 colors. (For additional colors add \$100.00 per color.)
Re-Orders	\$20.00 per color
Color Change	\$60.00 fee for additional logo color-way set ups up to 3 colors. Add \$10.00 for each additional color.
Less than Minimum	\$60.00 fee per placement for orders under 24 pieces up to 3 colors. Add \$10.00 for each additional color.
Pre-Production Proof or Sample	\$60.00 per placement up to 3 colors. Add \$10.00 for each additional color.

ART SERVICE: 2 business days for virtual proof development. Pre-production sample, if required, 5 business days after virtual proof approval.

STANDARD SERVICE: 5 business days after all approvals and blank availability.

PRIORITY SERVICE: Priority service is available with one day for art and two days for production. No pre-pro available. 100% upcharge applies.

Service is subject to availability.

MINIMUM: 300 pieces for 4-color process or simulated process.

SCREEN PRINTING ART CHARGES & REQUIREMENTS (V)

Logo Development or Art Redraw*	\$62.50 per hour (\$31.25 minimum)
Virtual Proof-Approval	Virtual Proof will be emailed for print approval.
Graphic Programs	Adobe Illustrator or Photoshop preferred

PRINTING ON POLYESTER & SYNTHETIC FABRICS: Printing on these fabrics is limited to 1 placement and charged as 1 additional screen and color. Maximum number of logo colors per garment is 3 colors including underlay.

SPECIAL PLACEMENTS/OUTERWEAR/NON-APPAREL ITEMS: Special placements, outerwear and some non-apparel items can be printed, higher pricing may apply. All items are subject to factory review. Contact Customer Service for details.

SHORTAGES: Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Add 1.5% per placement to order quantity to cover shortage if required.

SPECIALTY INKS: Foil and Crystalina Inks – Screen set-up & run charges = two colors. Minimum \$.30(P) per piece additional.

CUSTOM TAGLESS LABELING (P)



PRINT RUN-CHARGE (PER UNIT)

QUANTITY	1 COLOR	2 COLOR
600	\$1.00	\$1.20
1,200	\$.90	\$1.10
2,400	\$.80	\$.90
4,800	\$.70	\$.80

Tagless labels are printed using spot-color inks up to 2-colors and will be printed without the use of an underlay. PMS colors may vary when printed without the use of an underlay. Maximum imprint area is 4"W X 2"H.

LABEL REMOVAL: Pricing includes removal of tear-away labels. Add \$0.20 per garment for cut-away labels.

SET-UP: No additional charges if using our pre-designed layout. Add \$62.50(V) for creative art when requesting a custom layout. See catalog page 116 for layout options.

MINIMUM: 600 pieces includes up to 6 size layouts (minimum 24 pieces per size). Additional charges apply for less than 24 pieces per size.

Vector Line Art is preferred in .EPS, .AI or .PDF formats. (type must be converted to outlines to avoid font substitutions) High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size) We currently use Illustrator and Photoshop. All text should be converted to outlines to avoid font substitutions. *If art of these types are not available, Vantage can redraw as needed at an additional cost of \$62.50(V) per hour; \$31.25(V) minimum. Additional time may apply.

PRODUCT INFORMATION (P)

UP-CHARGES FOR BIG & TALL SIZES: \$4.00 for 2XL & 3XL, \$8.00 for 4XL and 5XL. Talls are \$4.00 additional. T-shirts add \$2.00 for 2XL & 3XL, \$4.00 for 4XL & 5XL.

SIZING INFORMATION: Refer to the Vantage catalog for sizing guidelines. Go to vantageapparel.com/sizechart.aspx to view or print the size chart.

BLANK GOODS: Price list is for Blank product. Blank orders received by 5:00 p.m. EST are shipped same day. Blank products should be inspected and verified against packing slip prior to decorating. Decorated garments are not returnable. Vantage orders placed online may be eligible for FREE Freight.

VOLUME INQUIRIES: You may mix styles/colors to obtain volume pricing. For larger quantities not listed, contact customer service for a quote.

CUSTOM INQUIRIES: Global product & decoration sourcing is available through our VantageDirect program for as few as 300 pieces, as fast as 60 days. Contact Customer Service for pricing and program parameters or go to vantageapparel.com/customdirect.aspx.

SHIPPING (V)

DOMESTIC: Vantage's Select 3-Day Service program delivers your regular priced order throughout the continental United States in 3 working days or less at ground rates. Additional charges apply for expedited service.

HANDLING CHARGE: \$5.94 per address. For orders with 5 or more addresses, see Drop Ship & Fulfillment services.

EXPORT SHIPMENTS: Many products that have been imported into the U.S. cannot be exported to other countries. It is the customer's responsibility to check with their freight forwarder to confirm foreign documentation requirements and verify that items to be exported will be released by customs at the final destination. Vantage is not responsible for clearance of our products into the country of destination. Vantage must be notified in advance on all export orders and a signed overseas shipment agreement must be on file prior to order processing. All international shipments (except Canada and U.S. territories) will be assessed a \$31.25 documentation fee.

F.O.B.: New Jersey. Canadian shipments are F.O.B. Toronto

POLICIES & TERMS

SPECIAL ORDER HANDLING: Orders that require fulfillment, special attention or unique handling services, are subject to additional charges.

RETURN POLICY: Returns will not be accepted unless accompanied by our factory Return Authorization Number (RA). RA's must be obtained within 45 days. There is a 20% restocking fee on blank goods returned within 45 days. Standard sample orders may be returned within 45 days with no restocking fee. Spec samples are not returnable.

TERMS: Net 30 to rated accounts. Interest charge is 1.5% per month on all past due invoices. Payment in U.S. Dollars. Add 2% for credit card transactions. Prices subject to change without notice. Orders will not be processed for any account 60 days past due. Shipment of orders is subject to credit approval. Any account 90 days past due will be placed for collection.

COPYRIGHTS: Appropriate use of copyright marks are the responsibility of the customer.

ROYALTIES: Royalties are not included in our pricing. Based on the licensed property, please contact your sales or customer service representative for the appropriate royalty charge, if applicable.

ADDITIONAL SERVICES (V)

CONTRACT EMBROIDERY: Vantage offers embroidery services on customer supplied products in our CA, MO and NJ facilities. For pricing and policies, please refer to our Contract Decoration price list. Go to vantageapparel.com/marketingtools to print a copy.

CONTRACT SCREEN PRINTING & DIGITAL PRINTING:

Vantage offers screen printing and digital printing services in our NJ facility on customer supplied garments. For pricing and policies, please refer to our Contract Decoration price list. Go to vantageapparel.com/marketingtools to print a copy.

GRAPHIC ARTS: Vantage's full-service Graphic Arts Department offers creative logo design, presentation sheets, flyers, custom catalog programs and more. \$62.50 per hour, \$31.25 minimum.

WEB SERVICES: Vantage offers free online sales and marketing tools including virtual sample image and custom flyers. Distributors should log in to the marketing tools section of vantageapparel.com for more information.

MERCHANDISING AND PRODUCT DESIGN: Our creative services team can provide custom apparel designs and professional merchandising assistance for your programs. \$62.50 per hour, \$31.25 minimum.

PRIVATE LABELING: Vantage offers private labeling services for our garments. Design and production of 3000 labels starts at \$375.00. Customers may also supply their own labels. There is a \$.62 per unit application charge for private labeling of Vantage garments.

Vantage also offers custom tagless labeling. See decoration pricing.

SHORTEN-A-SLEEVE: Shorten the sleeves on select Vantage woven shirt styles. Minimum order 24 pieces per style/color. There is an additional charge of \$1.50(P) per garment for this service. Contact customer service for pricing on orders of 150 pieces or more.

ADD-A-POCKET: Add a right or left chest patch pocket to any Vantage cotton or cotton-blended knit shirt style. Minimum order 24 pieces per style/color. There is an additional charge of \$3.00(P) per garment for this service. Contact customer service for pricing on orders of 150 pieces or more.

CUSTOM CORD-INATE DRAWCORD: Customize our stock fleece with a cord-inate drawcord. Minimum order 24 pieces. There is an additional charge of \$2.00(P) per garment for this service. See catalog page 80 for stock cord-inate colors.

DROP SHIP & FULFILLMENT: For orders with 5 or more addresses, in addition to the handling charge, add \$.31 per unit for sorting and packout.

PACKAGING (P)

STANDARD PACKAGING: All embroidered and laser etched apparel items are folded and polybagged FREE. Screen and digital printed items are bulk packed in printer's fold. Individual folding for printed items is available for \$.50 each. Special packaging, hang tags, stickers, labels and price ticketing services also available. Contact customer service for pricing.

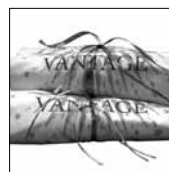
PACKAGING OPTIONS



Standard Gift Box
Add \$ 2.50 per unit



Cap Combo
Add \$ 1.50 per set for packaging. Includes Vantage stock band.



Rolled with Raffia
Add \$ 1.50 per unit.
Includes stock raffia.



Rolled with Cord-inate Drawcord
Add \$ 2.00 per unit.
Includes stock drawcord.